"The Numbers – B"

<u>VIDEO</u> <u>AUDIO</u>

LOGO: BLACKHAWK NETWORK	MUSIC:	FADES IN WITH PICTURE
GIFT CARDS ON A STORE DISPLAY  SUPER: Should you switch to Blackhawk Network because it's a complete end-to-end solution?  SUPER: The numbers say yes.	VO:	(READS ALL TITLE CARDS)
NETWORK LINES BRANCHING OUT SUPER: Seamless omnichannel approach. SUPER: Through in-store, online and mobile, we reach 100 million people a day.		
NOW WE SEE MORE GIFT CARDS, INCLUDING ORIGINAL CONTENT  SUPER: More than 1,000 popular brands, including originals.  SUPER: And partners who sell our original gift cards see an average sales lift of 11%.		
SHOTS OF THE DISTRIBUTION CENTER  SUPER: Automated direct-to-store distribution.  SUPER: Because when you have more cards in stock, you have more growth.		

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SHOTS OF OUR 2.0 DISPLAYS, PLANOGRAM ON A COMPUTER, ETC.  SUPER: Advanced POS displays and merchandising.  SUPER: An investment that increases sales up to 35%.	
MARKETING EXAMPLES, PEOPLE SHOPPING & BUYING	
SUPER: In-house marketing and promotions.	
SUPER: Our programs grow category sales up to 40%.	
SMARTPHONE BEING USED TO PAY (BARCODE)	
SUPER: Mobile and emerging payment options.	
SUPER: We connect you to the \$3 trillion digital wallet market.	
SHOT OF SOMEONE AT A COMPUTER	
SUPER: Industry-leading commerce and fraud protection.	
SUPER: A 98% order approval rate, and up to 30% more sales.	
AN ANIMATED CHART SHOWING GROWTH	
SUPER: In fact, one big box retailer switched to Blackhawk —and grew their business 30%.	

## **BLACKHAWK NETWORK EXPLAINER VIDEO**

V4-B 11/26/19 BG

"The Numbers – B"

SUPER: What do those numbers say to <u>you</u> ?	
LOGO: BLACKHAWK NETWORK	
SUPER: Shaping the future of global branded payments.	
SUPER: Join the future. Today.  LEGAL:	
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